

IATIONAL STATISTICAL INSTITUTE EPUBLIC OF BULGARIA

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BUSINESS DEMOGRAPHY (By 31st of December 2010)

Introduction

Similar to statistics of human population, business demography describes the life cycle of the enterprises; their birth, survival and development until death. More specifically business demography supplies data on number of active enterprises, number of newborn enterprises, proportion of survived enterprises and data on changes in employment figures at specific moment in time.

Until 2008 the data for business demography of enterprises in EC were collected on European level voluntarily bounded by gentlemen's agreement. Bulgaria has taken part in the harmonized data collection for business demography since 2006 which includes the development of enterprises born in 2003 and in 2004. In 2010 for the first time the statistics are calculated using the new classification of economic activities NACE Rev.2.

The creation of EP and Council Regulation (295/2008 of 11 of March, 2008) concerning the structural business statistics was the legal foundation and the general framework for collecting, preparation, presentation and evaluation of harmonized statistical data for business demography in EU.

This press release presents information gathered by the study of business demographic events among the enterprises in Bulgaria for 2009 and follows their dynamics for the 5 year study period.



General Review of the Active Enterprises and Employment

The study includes enterprises classified in selected by Eurostat sectors¹ of the classification of economic activities NACE rev. 2 with the exception of group 64.2 or activity of holding companies. In 2010 there were 323872 active enterprises which is almost with 1.2% less than the previous 2009.

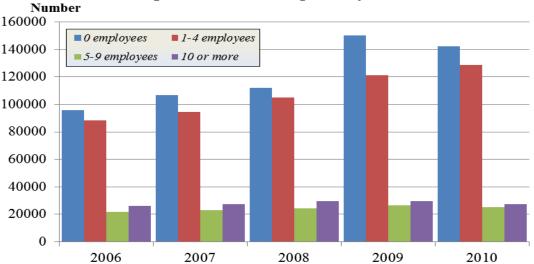


Figure 1. Active Enterprises by Size

The active enterprises with zero employees (see Fig. 1) represent the largest proportion of the population of all active enterprises during the whole 2006 - 2010 period. In 2010 their number is 142166 which is 43.9% of all active enterprises. There are 128739 enterprises in the next "*1-4 employees*" group which is 39.7% of the total number for 2010. The enterprises in the "5-9 employees" group represent the smallest proportion of all. On average for the whole period, this proportion is about 8.6%, while in the "10 or more employees" group on average for the five year period this proportion is 10.0% of the active enterprises.

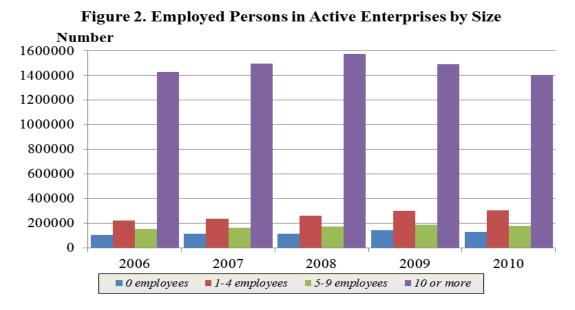
The number of persons employed in "10 or more employees" group represents 72.7% of all employees for the 2006-2010 period while the proportion of the enterprises in this group is hardly 10.0% of all active enterprises. And, reversely – just 5.9% of the total number of employees in the country corresponds to the large number of active enterprises in the zero employees group which is 43.2% of the total number of enterprises.

1

- C Manufacturing
- D Electricity, gas, steam and air conditioning supply
- E Water supply; sewerage, waste management and remediation activities
- F Construction
- G Wholesale and retail trade; repair of motor vehicles and motorcycles
- H Transportation and storage
- *I* Accommodation and food service activities
- J Information and communication
- *K Financial and insurance activities*
- L Real estate activities
- M Professional, scientific and technical activities
- *N Administrative and support service activities*

B - *Mining and quarrying*





Newborn Enterprises

Almost 11.4% of the total numbers of enterprises in the selected economic sectors are newborn in 2010. For the last five years the annual average percent for newborn enterprises was slightly above 17% of the number of active enterprises during this period.

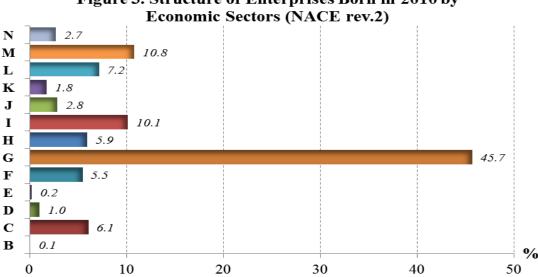


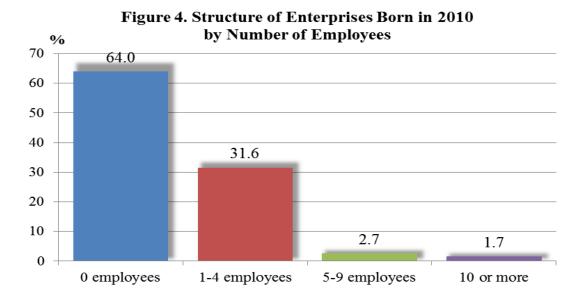
Figure 3. Structure of Enterprises Born in 2010 by

For the 2006-2010 period the highest proportion of newborn enterprises is in sector G - , Wholesale and retail trade; repair of motor vehicles and motorcycles" with an average of 40.0% for the five year period. At the same time the smallest proportion of newborn enterprises is in sector B - "Mining and quarrying" with less than 0.1% on average for the whole period. This tendency remains intact in 2010 as well (see Fig. 3). As a whole the structure of the newborn enterprises by economic sectors remains stable for the five year period.

For the 2006-2010 period the number of newborn enterprises that did not hire employees is the highest of all groups. In the zero employees group in 2010 there are 23623 newborn enterprises followed by the "1-4

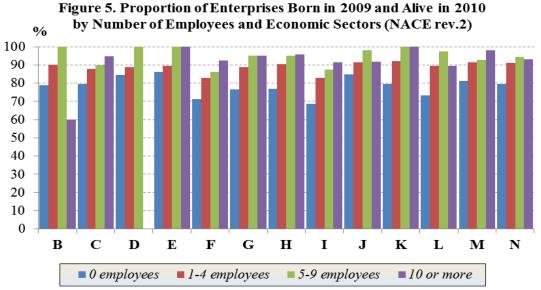


employees" group with 11650 enterprises. In the same year the newborn enterprises with 10 or more employees are only 623.



Alive Enterprises

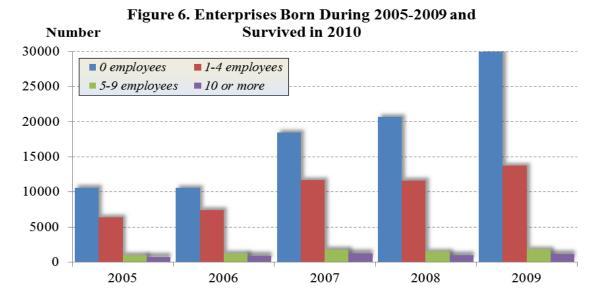
Almost 81% of the enterprises born in 2009 are still surviving and functioning one year later with 94% of the "10 or more employees" group still surviving.



In 2009 the newborn enterprises are 57741 with 46530 of them successfully surviving in 2010. The highest proportion of 89% of surviving enterprises is in sector E - "Water supply; sewerage, waste management and remediation activities", and the lowest proportion of less than 75% in sector L - "Real estate activities".



Moving further away from the year of birth brings down the number of surviving enterprises in zero employees group and "1-4 employees" group while in '5-9 employees" group and "10 or more employees" group the tendency of decreasing number of surviving enterprises is much less pronounced (*see Fig. 6*).



In 2010 the proportion of enterprises born in 2005 and still active five years later is almost 5.8%.

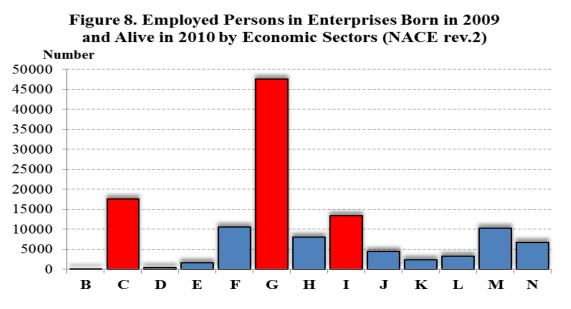
Ν 4.7 М 3.3 \mathbf{L} 10.2 K 80 J I 4.8 н 6.0 5.7 G F 7.6 4.9 Е D 21 6.6 С в 4.6 % 2 0 4 6 8 10 12

Figiure 7. Proportion of Enterprises Born in 2005 of the Active Enterprises in 2010 by Economic Sectors (NACE rev.2)

The most viable are the enterprises from sector K - "Financial and insurance activities" where the proportion of enterprises successfully surviving the five year period is almost 10.2%. At the opposite side are the enterprises from sector D – "Electricity, gas, steam and air conditioning supply" with a little over 2% surviving enterprises.

The total number of persons employed in enterprises born in 2009 and still surviving in 2010 for the 13 economic sectors NACE Rev.2 is 126 483. More than 62% of the employed people are concentrated in the following three sectors: G - "Wholesale and retail trade; repair of motor vehicles and motorcycles" - 37.6 %; C - "Manufacturing" - 13.9% and I – "Accommodation and food service activities" - 10.6%.





Approximately the same number of persons employed worked in 2010 in zero employees group and "1-4 employees" group, namely 39000 people or 31% for each group. The rest of employed people are distributed as follows: 11% in "5-9 employees" group and 27% in "10 or more employees" group.

Dead Enterprises

The data for dead enterprises are for 2009 due to the specific methodology and definition. In 2009 the number of dead enterprises is 25772 or almost 8% of the total number of active enterprises during the year. As result of their death more than 2.2% of the employees lost their jobs in 2009.

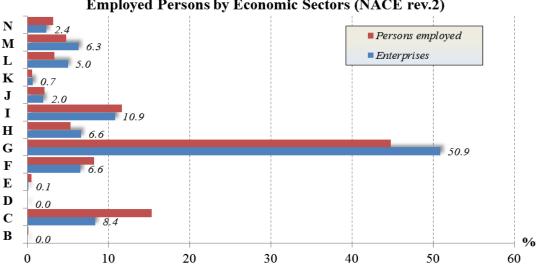


Figure 9. Structure of the Dead Enterprises in 2009 and of Employed Persons by Economic Sectors (NACE rev.2)

In 2009 a little over half the dead enterprises, or 21207 were classified in sector G - ,,Wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods".

The most viable were the enterprises in the following sectors: B - "Mining and quarrying", D - "Electricity, gas, steam and air conditioning supply", E - "Water supply; sewerage, waste management and remediation activities", and K - "Financial and insurance activities excluding activities of holding



companies". In those sectors the number of enterprises was reduced by 601 altogether, or less than 0.2% on the number of active enterprises during the year.



SHORT METHODOLOGICAL NOTES

Study Objective

The study targets statistical units of the type "**enterprise**" defined by Council Regulation 696/93 of March 15, 1993. The enterprise is described as "... an enterprise is the smallest combination of legal units that is an organizational unit producing goods or services, which benefits from a certain degree of autonomy in decision-making, especially for the allocation of its current resources ..."

Study Goal

The main goal of the study is focused on business demography and the evaluation of the number of active enterprises and the number of employees. This study provides very important information on the enterprises' length of life by type and size, number and type of dead enterprises, rate of growth of the enterprises, and annual survival coefficients for the interval 2004-2008. These data complement the structural business statistics and form the foundation for weighting and computing other statistics for the enterprises.

Criteria for Inclusion in the Study

Business demography data are based on data from the Business register maintained by the Bulgarian NSI. The Register includes all active enterprises on the territory of the Republic of Bulgaria. There were no limitations for inclusion in the study, including no limitations for the number of employees or turnover. The demographic data in the study are based solely on enterprises which were registered and active at least in one year of the study period.

Classifications Used in the Study

- Classification of Economic Activities (NACE Rev.2)
- B Mining and quarrying
- C Manufacturing
- D Electricity, gas, steam and air conditioning supply
- E Water supply; sewerage, waste management and remediation activities
- F Construction
- G Wholesale and retail trade; repair of motor vehicles and motorcycles
- H Transportation and storage
- I Accommodation and food service activities
- J Information and communication
- K Financial and insurance activities excluding activities of holding companies (NACE Rev.2 642)
- L Real estate activities
- M Professional, scientific and technical activities
- N Administrative and support service activities

- Employee size class

- 1 0
- 2 1 to 4
- 3 5 to 9
- 4 10 or more